

### Digital Transformation Starts with People





SMALL BUSINESS WEEK

# Opening a Restaurant in Boston Takes 92 Steps, 22 Forms, 17 Office Visits, and \$5,554 in 12 Fees. Why? It's nearly just

as bad in San Francisco, Detroit, Atlanta, and many other U.S. cities. The time is now to remove needless barriers to the American Dream.

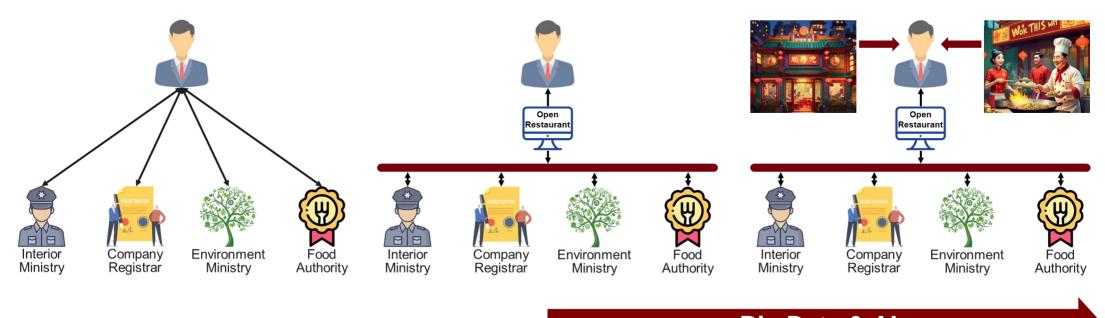
BY VICTOR W. HWANG, FOUNDER AND CEO, RIGHT TO START @RAINFORESTBOO



=Q



### Digital Transformation: People, Proactive, Personalized





### Digital Transformation: City Transformation

#### **Digital City**

1990s



- Internet
- Offline to online
- Silo applications
- · Spontaneous data sharing

#### **Smart City**

2000s



- IT-CT convergence, IoT
- People-centric services
- Software & hardware decoupling
- · Data sharing

### **Cognitive City**

2020s



- 5G, cloud, AI, cloud-native
- Proactive & personalized services
- Data decoupling
- · Processes integration

### **Digitization**



Improve Efficiency of

**Current Services** 

People-Centric

## 0)10

**Digitalization** 

New Services under Current Mission

#### **Big Data & Al**

**Proactive &** 

**Personalized** 

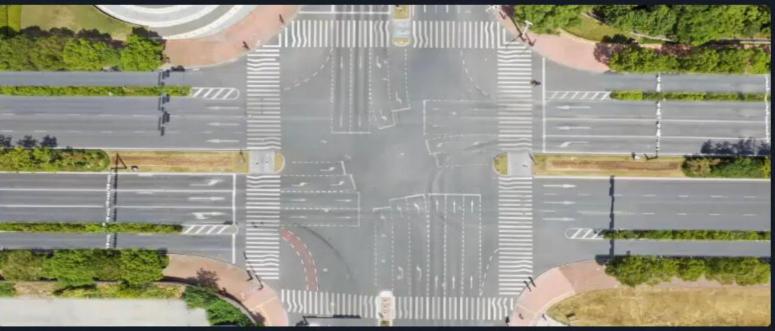
+ Intelligence



New Services under Enhanced Mission







#### Evidence Video





Real-Time Analysis

Time Cost

0s



Feature Mining Judgement

Determination

Date/Time XX:XX:XX xx:xx:xx

Location xxx intersection - xxx entrance - xxx lane - No. xxx

Description

Training



XX XXXXXXX

Suggestion



Primary Liability

#### Influence Analysis Report

#### Influence Analysis

Location Intersection Road section Flyover

Time Period Morning peak Off-peak Evening peak Night

Vehicle Single Two Multiple

Pedestrian No Yes

Non-motor vehicle No Yes

Accident Duration 0 s

#### Influence

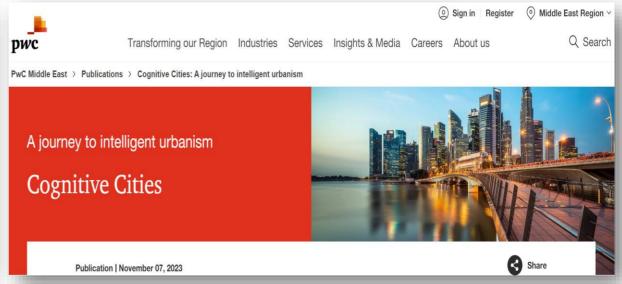


### Cognitive City











### Digital Transformation: Public Services

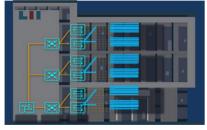
### **Digitization**

#### Healthcare



Hospital-Centric

#### **Education**



**School Connectivity** 

#### **Taxation**



Tax Silo Systems

#### **Digitalization**



Patient-Centric

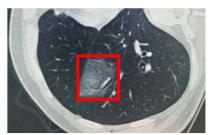


Smart School/Classroom



Taxpayer-Centric

#### + Intelligence



AI & Preventive



Intelligent Hybrid Learning

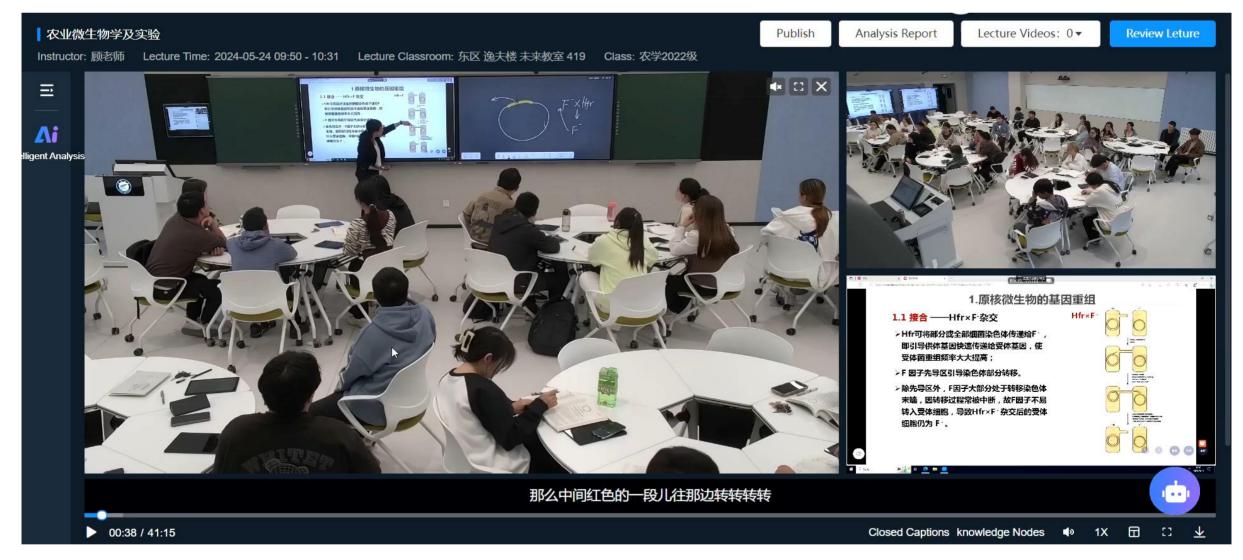


Al Fraud Detection

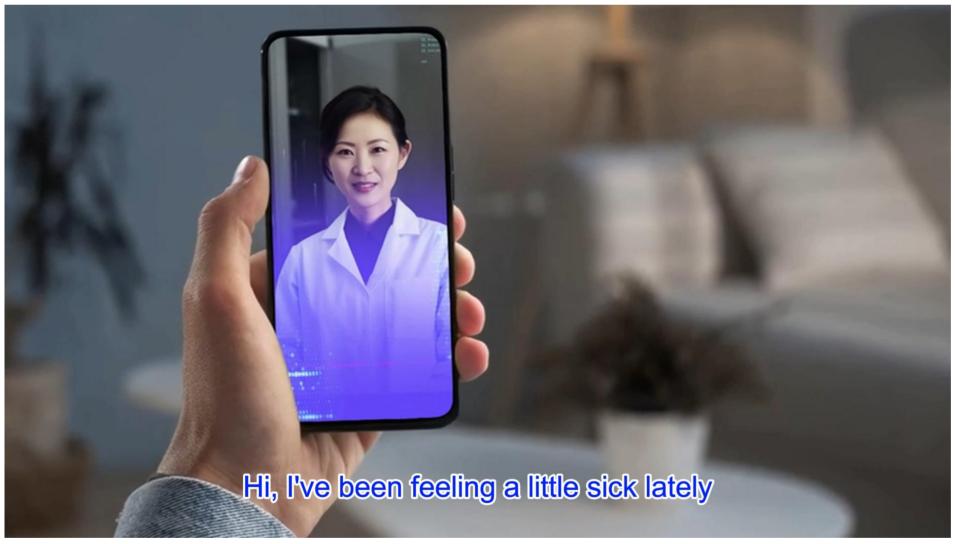
Social Security, Postal Service, Emergency Management, Judiciary, etc.



### Smart/Virtual Classroom: Intelligent Hybrid Learning



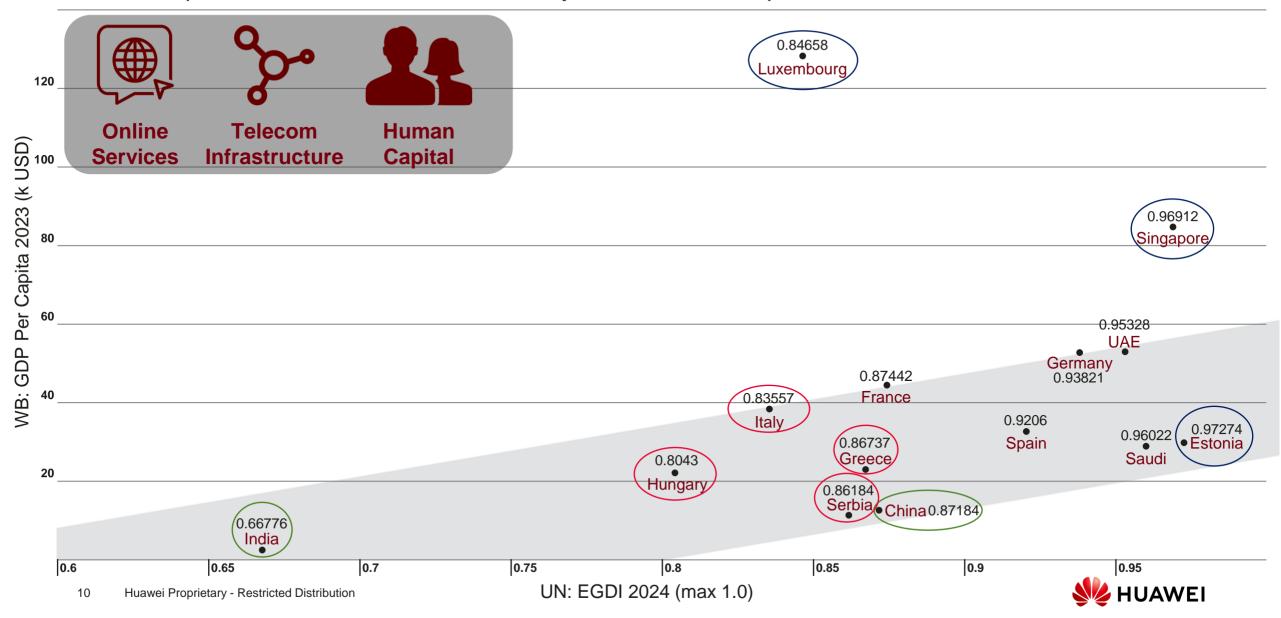
### Digital Human: Full-Cycle Patient Care



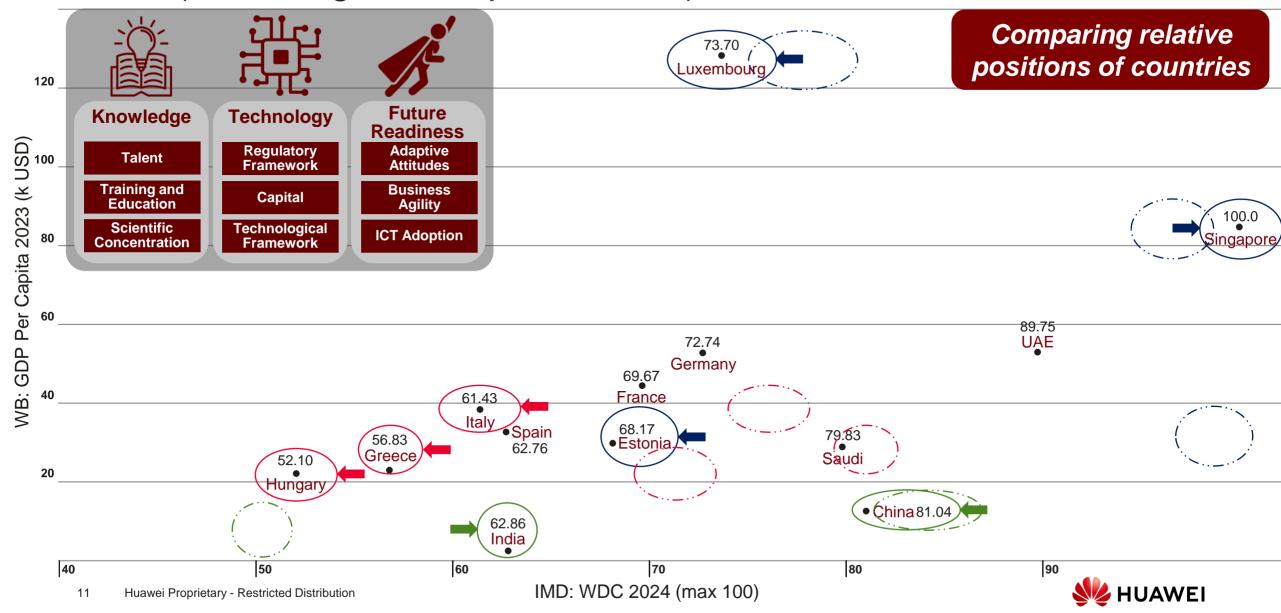
- Symptoms consultation
- Request picture & analyze
- Remote monitoring
- Advise to see doctor
- Care & preventive advices
- Recommend hospital, doctor & availability
- Make appointment
- Generate preliminary report
- Advise visit details

#### **United Nations**

### EGDI (E-Government Development Index) 2024



## International Institute for Management Development WDC (World Digital Competitiveness) 2024

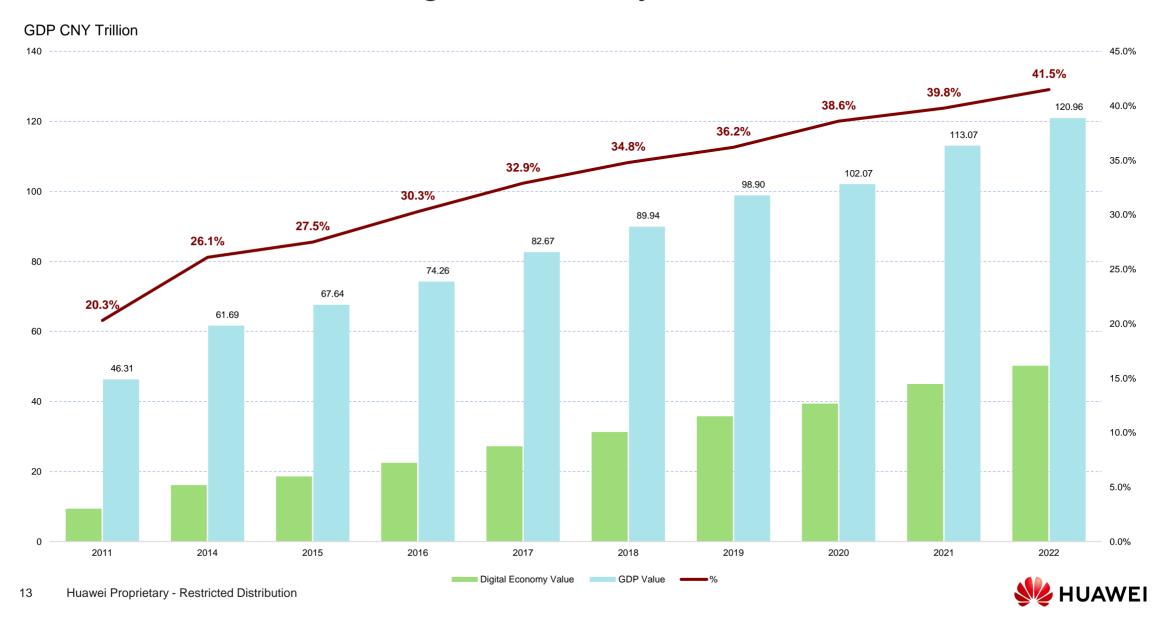


### National Vision, Digital Agenda & Al Strategy





### China's Growth in the Digital Economy



### China's Digital Transformation Achievements



#### **Digital Society**

#### **Digital Government**

### **Digital Economy**

#### **Education**

- 100% schools connected, serving 18.8 million teachers, 293 million students and learners
- 27,000 MOOC courses in higher education
- 10,000+ online courses in vocational education

#### **Healthcare**

- National health insurance platform
- Connecting 800,000+ hospitals, covering
   1+ billion persons across the country
- E-social security card services total 15.1 billion times
- Coverage rate of telemedicine at the prefecture level reaches 100%
- Number of online medical users in rural areas reached 68.75 million

#### **E-Government**

- 92.5% of government services online, including "one matter one time" service
- More than 700 electronic licenses.

#### **Global Ranking**

Index	2008	2020	2023
EGDI ranking	65	45	35 (2024)
GII ranking	37	14	12 (2023)
NRI ranking	57	29	20 (2023)
GCI ranking	30	28	-
Prosperity Index	64	64	54 (2023)

#### **Major GDP Contributor**

- 41.5% of GDP from the digital economy
- Digital economy growth contributes 66.45% to GDP growth
- Digital economy created 200 million jobs, which is 25% of total employment

#### **Lighthouse Factory**

• 62 "lighthouse factories" have been built, accounting for 40% of the world's total

#### Retail

- Online retail sales reached CNY 15.42 trillion, up 11 percent year on year
- Number of e-commerce employees exceeded 70 million
- Rural online retail sales reached CNY 2.49 trillion



### National Digital Transformation Objectives



### **Digital Society**



### **Digital Government**



### **Digital Economy**



**Inclusivity** 



Safety & Security



**Competitiveness** 



**Lifelong Education** 



**Quality Public Services** 



**Digital Hub** 



**Better Healthcare** 



**Electronic ID** 



**Electronic Commerce** 



**Lower Unemployment** 



**Smart Transportation** 



**Smart Manufacturing** 

Etc.



Etc.















Data





### Common Operational Challenges



Paper-based



Poor Connectivity



**Silo Systems** 



No Information Exchange



**Digital Divide** 



Heterogeneous



**Cybersecurity Threats** 



Rigid Laws & Policies



**Skill Mismatch** 



**Budget Source** 



### Public Sector Digital Transformation Critical Success Factors



















#### **Huawei Reference Architecture for Intelligent Transformation**

### Technology Ecosystem















Huawei

Cloud



Etc. Etc.

**ICT Talent Development** 

iMaster NCE

**Smart O&M** 

**One** Cloud

- · Resource Sharing and On-Demand Allocation
- and Governance
- High Value Components
- Agile Development of **Applications**
- Al Enablement

### Unified Data Sharing

- **Enabling All Use Cases**



- Secured & Always On Network
- IT-CT-OT Convergence
- Full Mobility
- Ready for Al Computing





HUAWEI CLOUD Stack





**DWS** 





**MRS** 





**FusionInsight** 

Etc. Etc. Etc.

**Security** 

#### **Intelligent Foundation**

**Datacenter Virtualization Solution (DCS)** 

**Inclusive Connectivity** 



**ROMA** 





OceanStor



Al Data Lake



**DWDM** 

**Microwave** 

**ManageONE** 



4G/5.5G



















IPv6+



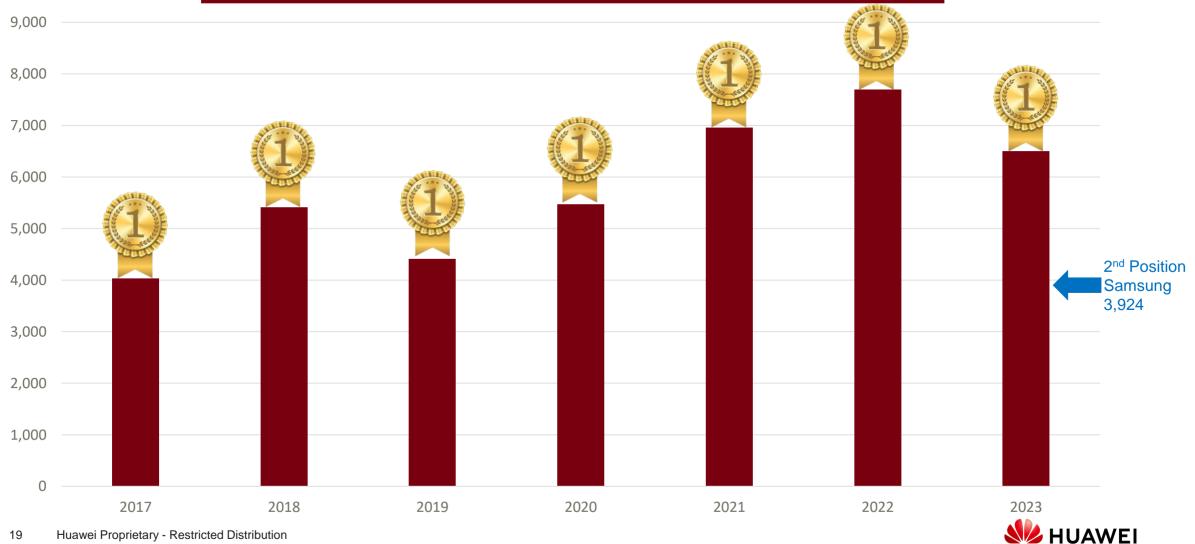




### **WIPO Patent Cooperation Treaty (PCT) Applications** Innovation is in Huawei's DNA



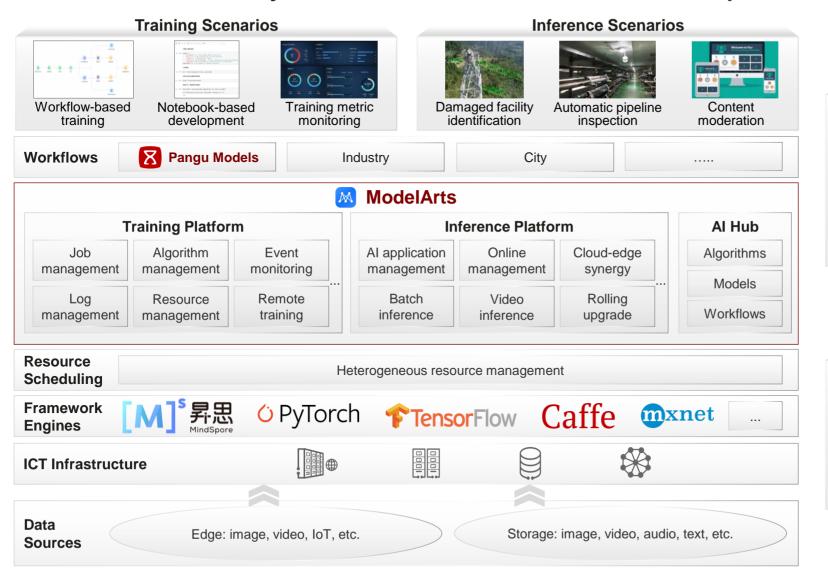
#### **World's Number One for the Seventh Consecutive Year!**



#### Innovation is in Huawei's DNA

### ModelArts: Easy, Fast & Efficient AI Development





### Efficient full-process Al development in all scenarios

- Flexible capability combination and effective reuse of industry know-how practices
- All Al assets and workflows shared through Al Gallery
- Zero-cost migration with mainstream and Huawei's framework engines

### Multi-architecture computing and efficient resource utilization

- Unified management and full hardware enablement: general-purpose compute and Al compute
- Cloud-device synergy and dedicated Al networks
- Cloud-native AI computing power



## Innovation is in Huawei's DNA Al Use Cases



Saving the rainforest



Robots for greener planet



Smarter supermarket



Super scavengers



Rough handling detection



Fighting detection



## Innovation is in Huawei's DNA Supporting Net Zero Agenda



#### **Carbon Conscious Technologies** Site/Edge Connectivity Data Center **All-Optical ↓**60% RuralStar **Storage J** 60% **↓**70% iCooling@Al **iSuperSite ↓47% iLossless 1**1.12 **†** 30% Wi-Fi + IoT **NetEngine FusionPower ↓30% ↓**50% **1** 97.8%



**Reducing Emissions** 



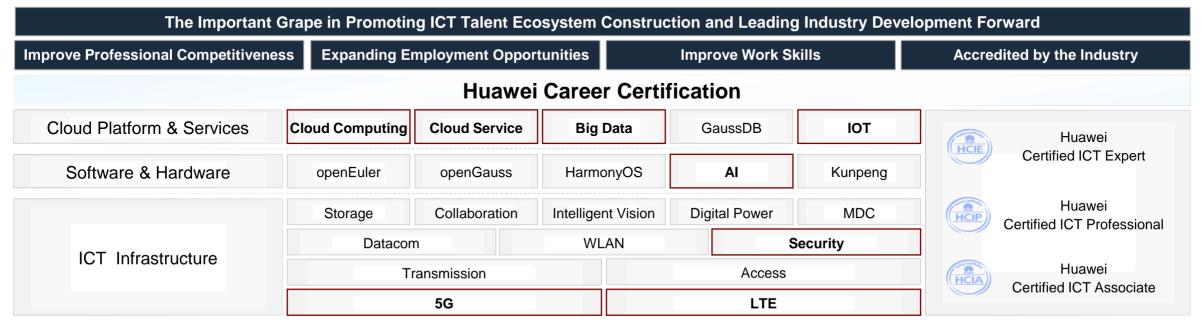
**Renewable Energy** 



**Circular Economy** 



### **ICT Talent Development**



Huawei provides 66 certifications and 83 exams in 22 technical directions, providing broad career options and clear career development paths for ICT practitioners.



#### **On-Site**



Lecture

Workshop



**Practical** 

#### **Digital**



Online MOOC Online Experiment

#### **Practice**



Research Competition OJT



### Serving Public Sector & Government Customers in 120+ Countries





### Anytime, Anywhere, Never-Down Public Services

### Autonomous Region (>8m Pop.) of a Major European Country

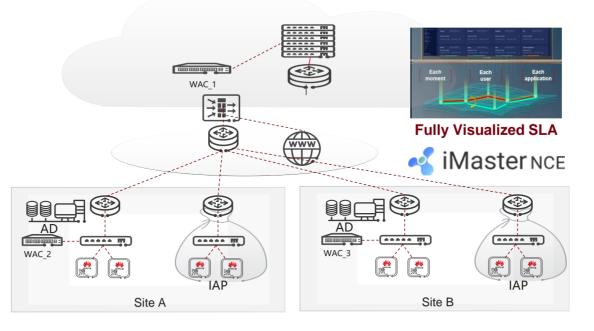
- World's largest government campus project
- 6,000+ offices
- Providing services for 200,000 civil servants
- Enable customers to enter the mobile office era



**All Wireless Space** 



**All Mobile Office** 



#### **Never-Down Services**

All wireless with wired-like experience, 3D planning and seamless coverage

#### **Work Anytime, Anywhere**

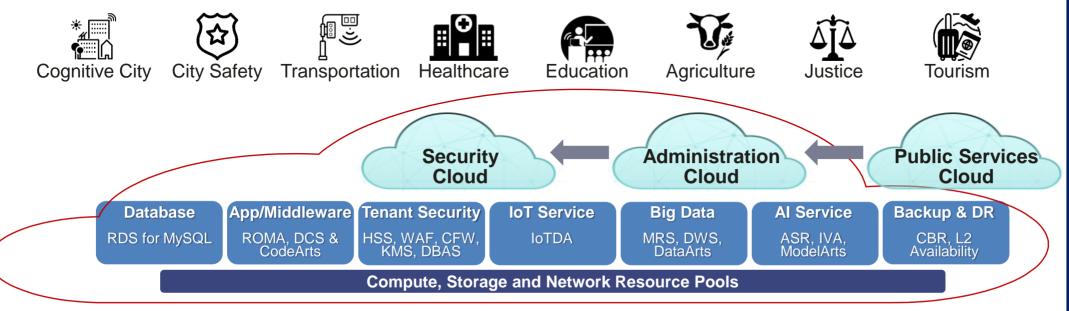
One SSID unified access, free mobility across offices, to better serve the people

#### **50% TCO Reduction**

Network visualization; Locating faults in minutes; Reducing CAPEX by 50%



## Secured & Sovereign Cloud & Al Country with >80m Population



#### **National Data Platform**

- National data exchange platform
- Government big data
- National basic databases

#### **National DRaaS**

- Intensive development and sharing
- National unified DR center

#### **National Al Platform**

- Local language recognition
- Intelligent analytics
- Geographical perception

**30+** Ministries

15+ Industry Scenarios

**20+** Internal Applications

ASR R&D Costs **480%** 

85% ASR Accuracy

Gene Analysis
Accuracy 18%



## Sustaining Digital Future with ICT Talent Development Oman Ministry of Labour







Institutional initiatives for future-ready workforce skills



Public initiatives for upskilling and reskilling in lifelong learning



Partnership initiatives for industry-aligned skills training





Programs of study in leading institutions 10,000 skilled Omanis by 2025



#### Qudrat

Unified National Framework

Digital platform for all learners



#### **Etimad**

10,000 Omanis in the private sector Middle and senior management positions

**Technology Boot Camps** 

Policies, Regulations & Action Plans

Research & Innovation

Digital Infrastructure



### **Digital Transformation Journey**

#### Governance

- Laws & Policies
- Organization & KPIs
- Highest Level Driver
- Budget & Ops Model

### **Digital Culture**

- Inclusiveness
- Lifelong Literacy
  - Reskilling
- Data Scientist

### **Digital Ecosystem**

- Local Developers
- Joint Innovations
- Everything-as-a-Service
- Research & Development

### **Sustainability**

- Return on Investment
  - New Services
  - Efficient O&M
  - Net Zero Agenda



- Backbone, Inclusive Connectivity
   & Campus Network
- Data Centers & Sovereign Cloud
  - Data Strategy & Hubs
    - Cybersecurity



- Prioritization
- People-Centric
- Proactive & Personalized
  - Digital & Al Enabler



## Thank you!

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把数字世界带入每个人, 每个家庭, 每个组织,构建万物互联的智能世界。

Bring digital to every person, home and organization for a fully connected, intelligent world.

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