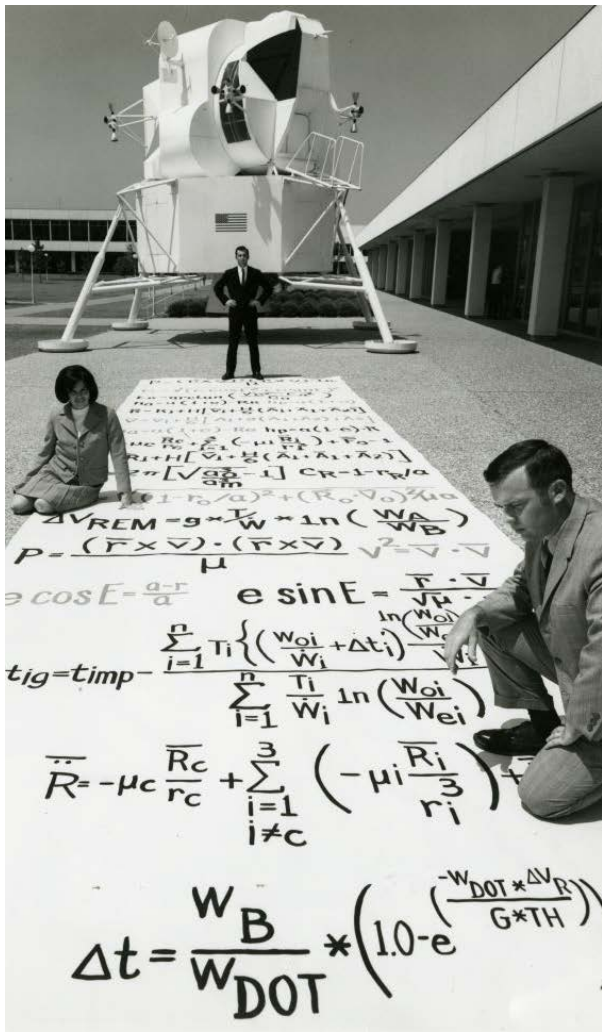


Hybrid Cloud in Public Sector

Novica Ninić

Data, AI and Automation Sales Leader
Eastern Europe Territory



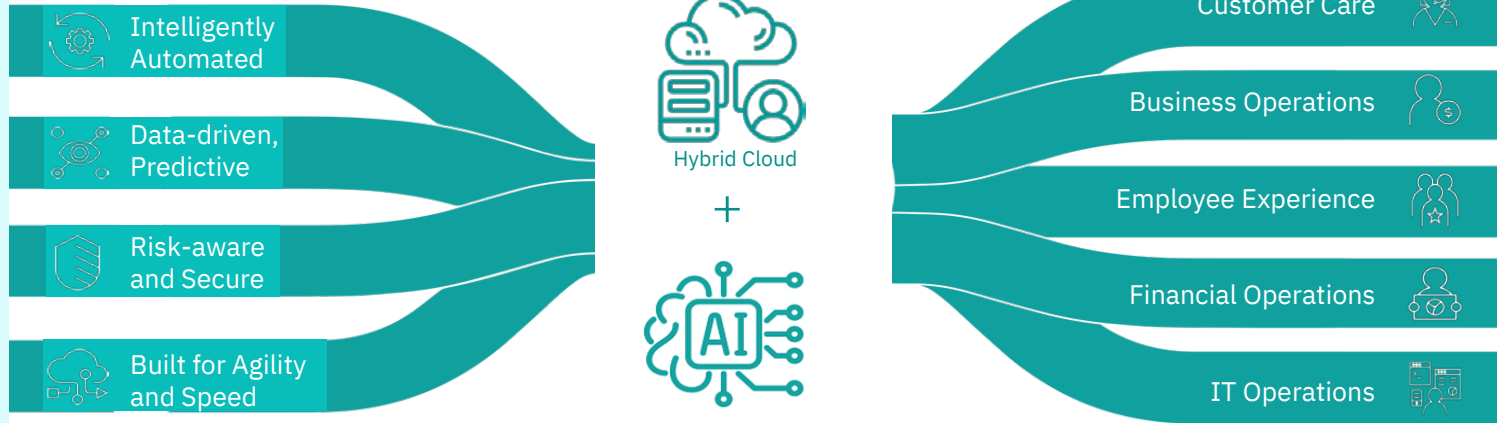
Technology
eminence
will define
the winners

7 in 10

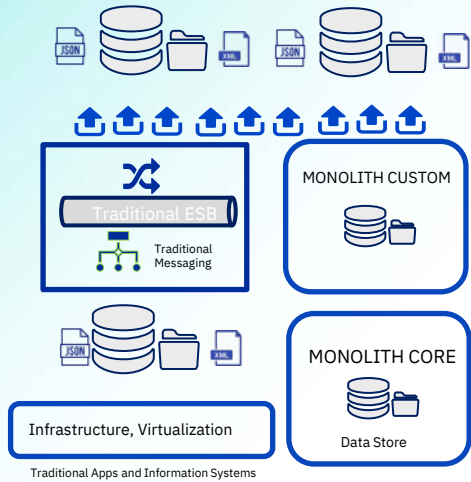
CEOs are driving large-scale change in value creation, ways of working and processes

2.5x
More likely

Those that fully align digital technology and business strategies achieve better outcomes

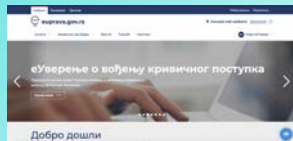


'Traditional IT Environment'

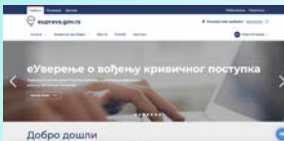




Direct 'B2B' Integrations



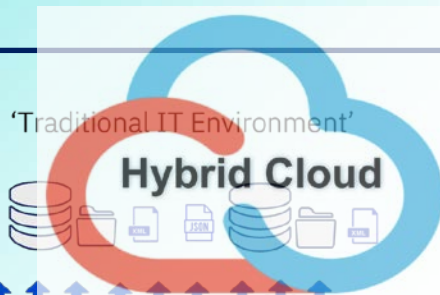
EUprava



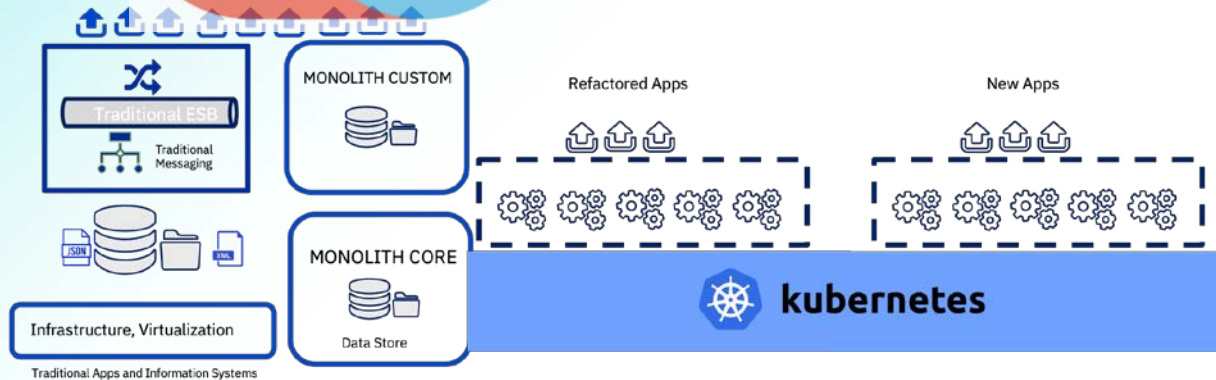
Online Channels



eGov Cloud



'Modernization Environment'




IBM brings it all together within an open architecture


Consulting Expertise

IBM Consulting Business Transformation Technology Consulting Application Operations 	System Integrator Partners
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Hybrid Cloud Software

IBM Software IBM Cloud Paks 	Automation • Data & AI Security • Transaction Processing	Software and SaaS Partners
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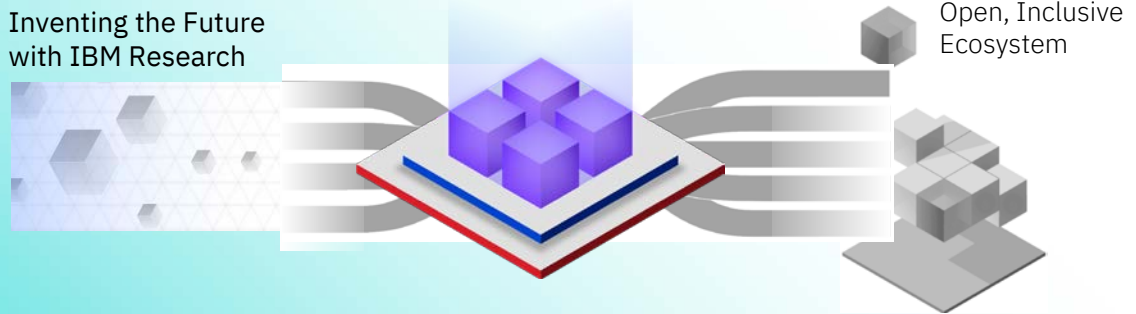
Hybrid Cloud Platform

Red Hat Hybrid Cloud Platform 	Development, Security and Operational Services OpenShift • Red Hat Enterprise Linux Ansible Automation Platform
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Infrastructure

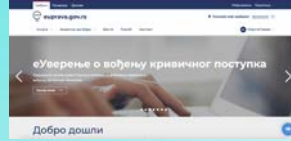
IBM Infrastructure IBM Z • Distributed Infrastructure (IBM Cloud, Power, Storage) Infrastructure Support 	Public Clouds AWS • Azure Others 	Enterprise Infrastructure 	Edge 
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Inventing the Future with IBM Research

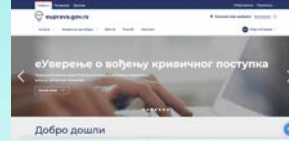




Direct 'B2B' Integrations



EUprava



Online Channels



eGov Cloud



External and Open API

Enterprise Engagement Layer

'Traditional IT Environment'

'Modernization Environment'



Traditional ESB

Traditional Messaging

MONOLITH CUSTOM



MONOLITH CORE

Data Store

Infrastructure, Virtualization

Traditional Apps and Information Systems

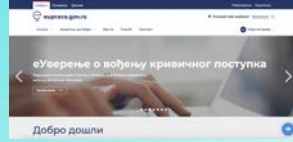
Refactored Apps

New Apps

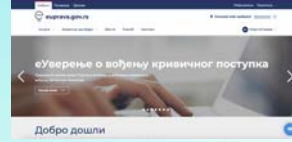




Direct 'B2B' Integrations



EUprava



Online Channels



eGov Cloud



External and Open API



DataPower

DataPower



'Traditional IT Environment'

'Modernization Environment'

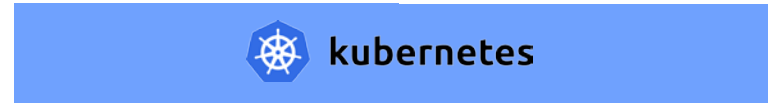
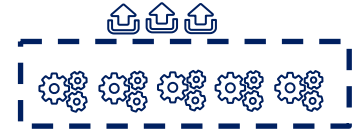
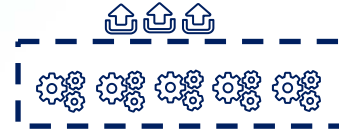


Infrastructure, Virtualization

Traditional Apps and Information Systems

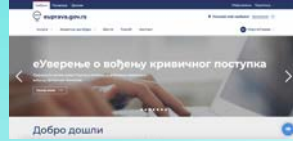
Refactored Apps

New Apps

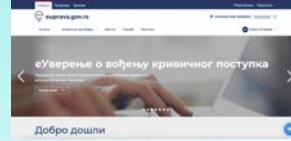




Direct 'B2B' Integrations



EUprava



Online Channels



eGov Cloud

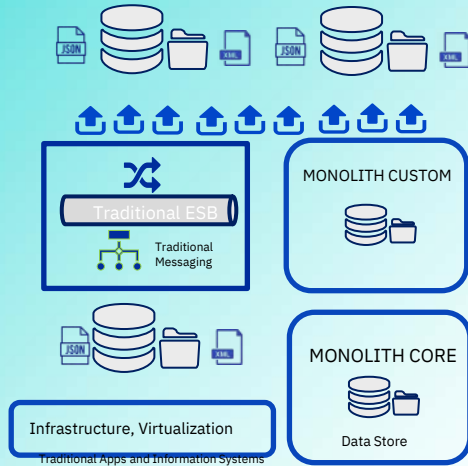


External and Open API



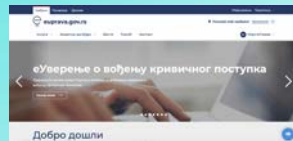
'Traditional IT Environment'

'Modernization Environment'

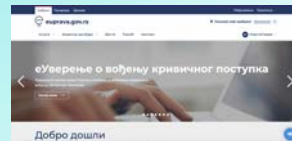




Direct 'B2B' Integrations



EUprava



Online Channels



eGov Cloud

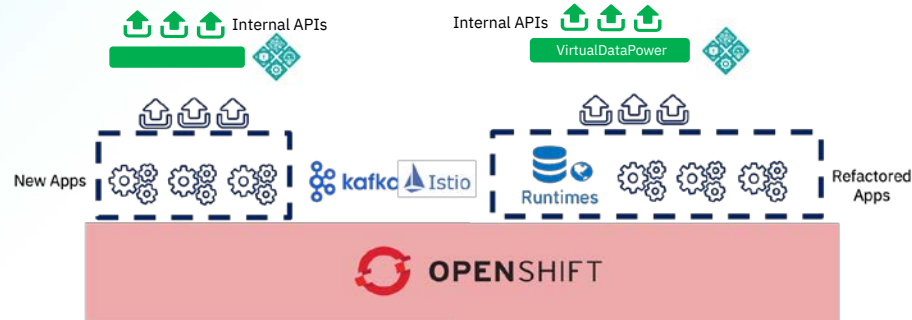
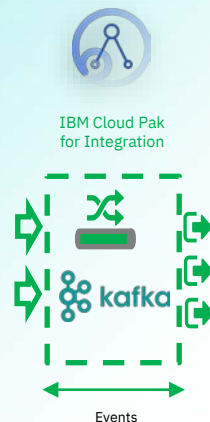
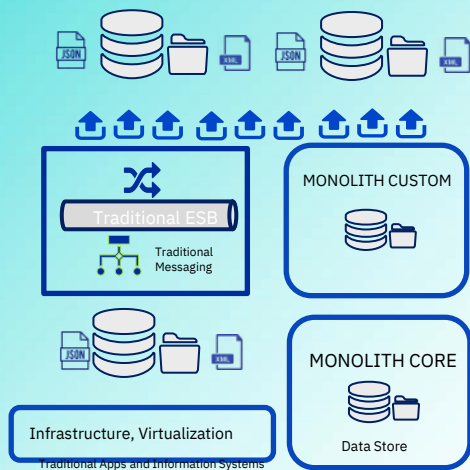


External and Open API



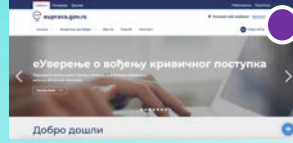
'Traditional IT Environment'

'Modernization Environment'

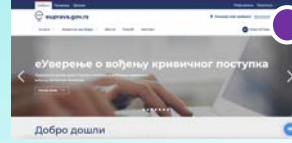




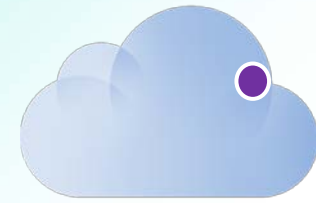
Direct 'B2B' Integrations



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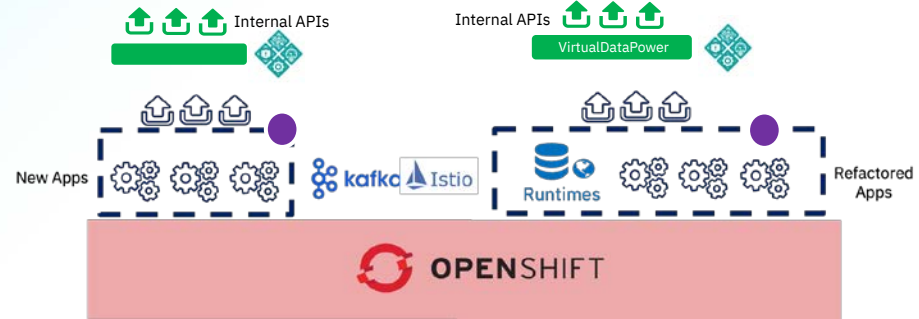
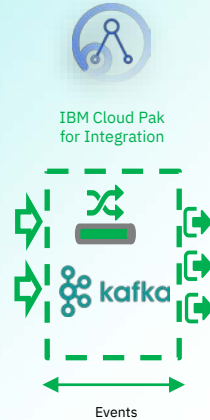
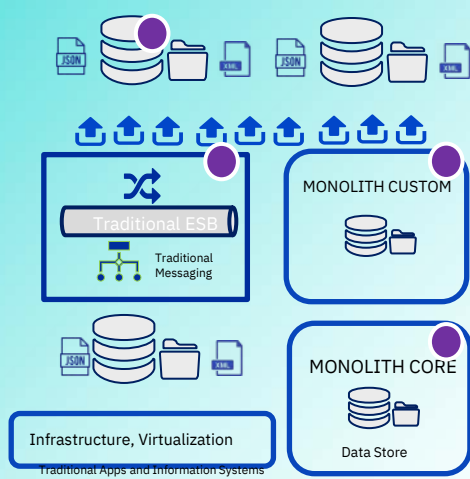


External and Open API



'Traditional IT Environment'

'Modernization Environment'



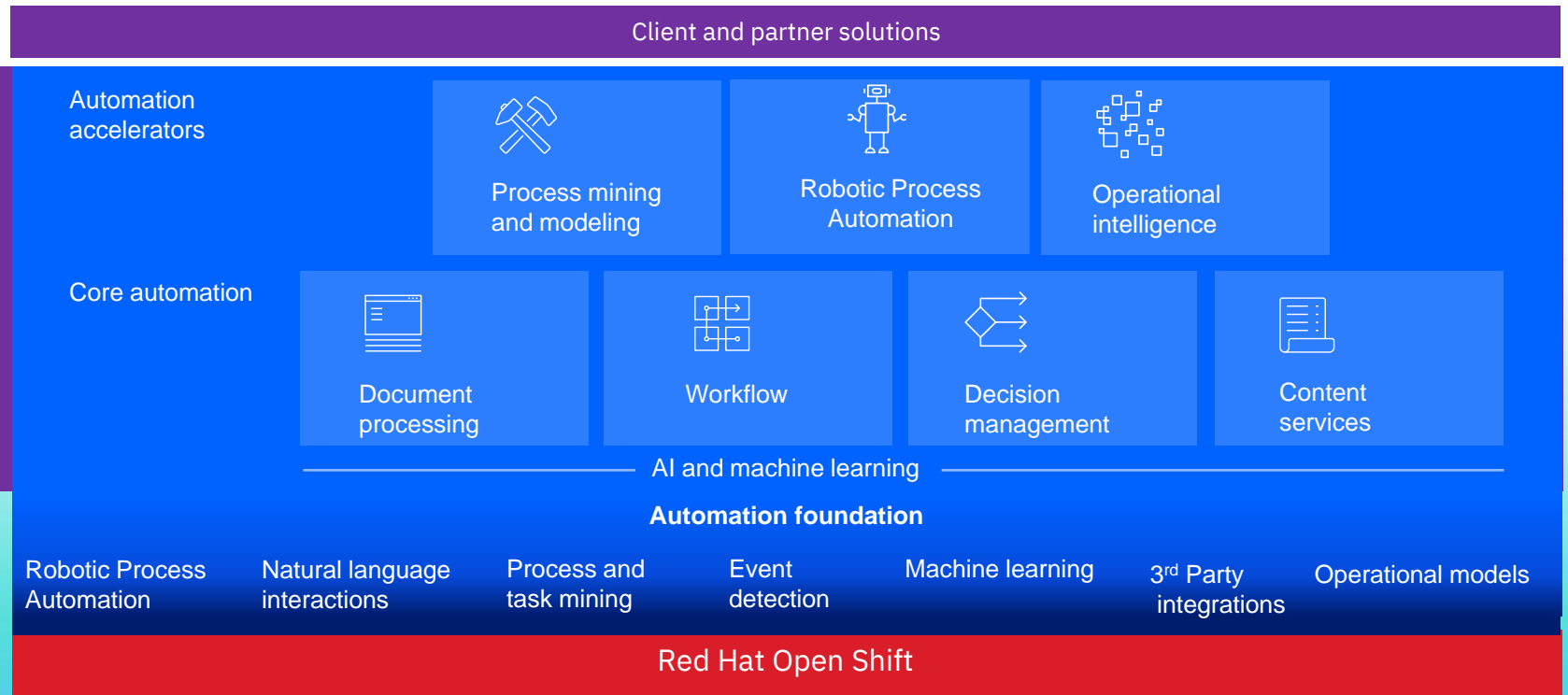
IBM Cloud Pak for Watson AI Ops



INSTANA



IBM Cloud Pak for Business Automation




IBM brings it all together within an open architecture


Consulting Expertise

IBM Consulting Business Transformation Technology Consulting Application Operations 	System Integrator Partners
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Hybrid Cloud Software

IBM Software IBM Cloud Paks 	Automation • Data & AI Security • Transaction Processing	Software and SaaS Partners
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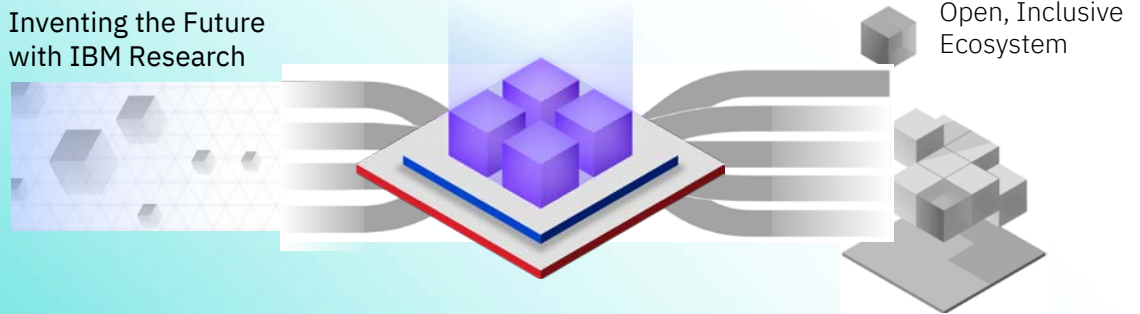
Hybrid Cloud Platform

Red Hat Hybrid Cloud Platform 	Development, Security and Operational Services OpenShift • Red Hat Enterprise Linux Ansible Automation Platform
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Infrastructure

IBM Infrastructure IBM Z • Distributed Infrastructure (IBM Cloud, Power, Storage) Infrastructure Support 	Public Clouds AWS • Azure Others 	Enterprise Infrastructure 	Edge 
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Inventing the Future with IBM Research

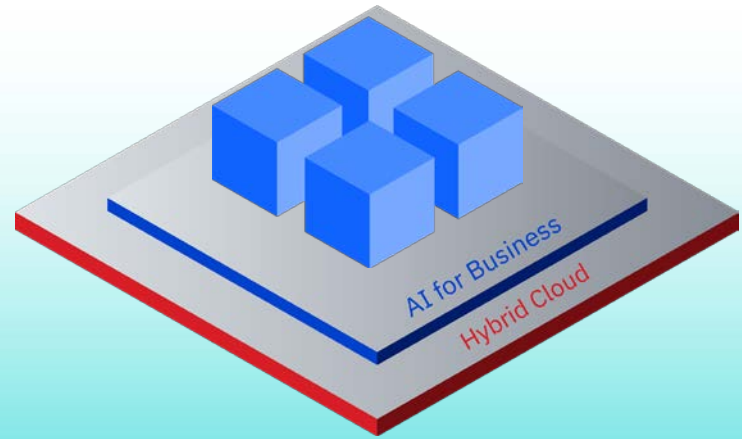


Essential Ingredients for Success

Skills for the future
of business

Organization for
critical agility

IT Architecture is runaway of
the 21st century business



IT Platforms to
break silos

**Partner and
Ecosystem** to build
for the future

IBM